## COACHING & MENTORING TOP TIPS



CONTRACT FOR IT

Include that the use of humour is a major part of your approach in the contracting stage and at the beginning of sessions.



## **IT'S NOT STAND-UP!**

Humour can be small things like a single word, movement or sound.



Our **Humour Styles Matrix** questionnaire helps you learn your humour types and detect your client's. Try to mirror your client's style when coaching. (see below)



## **AVOID SOME HUMOUR**

Avoid gallows and blue humour types.

Some people use 'sick' or 'rude' humour to handle the pressures of their job. Even if they use this, you shouldn't.



FIND
YOUR
HUMOUR
STYLE

Take our questionnaire to find
out your type of humour at
hahasquad.com/hsm

5 ENSURE IT'S BENIGN



Humour comprises a number of factors, including a minor threat - make sure it is non-threatening (see below).

ENGAGING QUESTIONS

Make your questions more engaging. For example, instead of "what is your dream?" use "if I was your fairy hairy godmother, what would you be asking for?" [maybe waving a pen to represent a wand].



When they make significant movements, replay them when digging into them. For example, if they wave their hands in confusion about something, you ask "what does [mimic their movement] mean?"

CHALLENGE FIXED IDEAS

Use humour to challenge fixed thinking. Humour is an amazingly powerful tool to question limiting beliefs, but remember to keep it benign.



Gauge your client's reactions and adjust accordingly; not every moment is right for humour.

10 MAKE TIME TO THINK

Don't pepper them with another question just because they are silent; they are probably thinking.

What is



## HUMOUR

incongruity + benign threat + play - annoying - problem solving = humour

See David's paper on humour for more